

# Q&A INTERNATIONAL COOPERATION

## ▶ Which are the international partnership options currently available?

EMPRAPII has partnerships with the following countries and their respective funding institutions:

 Germany	 Federal Ministry for Economic Affairs and Energy	 <b>Fraunhofer</b>
 United Kingdom	<b>Innovate UK</b>	 <b>Newton Fund</b>
 European Union	<b>EUREKA</b>  innovation across borders	 <b>cornet</b>
 Israel	 רשות החדשנות Israel Innovation Authority	 Czech <b>T A</b> <b>Č R</b> Technologická agentura České republiky
 Switzerland	 Schweizerische Eidgenossenschaft Confédération suisse Confederazione Svizzera Confederaziun svizra Swiss Confederation Innosuisse – Swiss Innovation Agency	 Sweden <b>VINNOVA</b> Sweden's Innovation Agency
 USA	 <b>NYU</b>	<b>TANDON SCHOOL OF ENGINEERING</b>

You can find the open calls for project proposals at EMBRAPII's website: [embrapii.org.br](http://embrapii.org.br)

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## ► Which are the necessary steps in order to participate in the calls?

Every call has its own specific rules and regulations, which will depend on the nature of each international partnership. The content of the regulation includes deadlines, financing models, priority areas for the submission of proposals, as well as general rules. You can present a project proposal to any open call offered by the institutional partnerships established with EMBRAPPII. Brazilian companies must carry out the project together with an EMBRAPPII Unit, and international companies must carry out the project with the international institution of the respective partnership. EMBRAPPII Units have autonomy to decide whether the development of a project is viable or not and don't need to submit proposals for approval by EMBRAPPII's general office.

- To search for one or more international partner to develop a joint project. The company (or companies) must be from the same country as the international institution of the partnership;
- To identify the EMBRAPPII Unit with the proper technological competence in order to develop the project according to the technological issue raised;
- To present the project proposal to EMBRAPPII Unit with the proper technological competence in order to develop your project;
- The international company must submit the proposal to the international fostering institution in accordance with established rules and deadlines.

## ► Is it possible for more than one Brazilian company to participate in the same project?

Yes. The company is free to bring other partners to be part of the project within the EMBRAPPII operational model.

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## ▶ How to identify an EMBRAPII Unit to present the issue?

It is possible that more than one EMBRAPII Unit can meet this demand. It is up to the company to talk with the representatives of the Units to define which one is best suited to the project.

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## ▶ Do I have to engage the development of the project with an EMBRAPII Unit in my region?

The location of the company or the EMBRAPII Unit does not matter.

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## ▶ How to submit the proposal?

EMBRAPII does not require the submission of project proposals. However, some international partners require you to fill out specific forms, which are available on their websites. In the case of EMBRAPII, the proposal must be negotiated directly with the EMBRAPII Unit.

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## ▶ What happens after the project proposal is submitted?

EMBRAPII and the international institution jointly analyze the proposals and select those which most relate with the call concerned in accordance with the regulation. Once the proposals are selected, they are disseminated.

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## ▶ How to identify an international partner company?

EMBRAPII promotes webinars, workshops and events to make matchmaking between Brazilian and international companies so that they can share their project proposals and form partnerships.

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## ▶ How does the financing model for international partnerships work?

Financing for international cooperation follows the operational model adopted by EMBRAPII for hiring Brazilian companies, which finances 1/3 of the total value of the project with non-reimbursable resources and the remaining 2/3 are financed by the Brazilian company and the EMBRAPII Unit. The part financed by the international funding institution depends on each partnership and is specified in the regulations.

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## ▶ What kind of expenses can be made with EMBRAPII resources?

Costing expenses in general such as hiring services, personnel, travel, consumables, reagents, etc. Any doubts, you can send a message to [inter.coop@embrapii.org.br](mailto:inter.coop@embrapii.org.br).

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## ▶ Can I use EMBRAPII's resources to purchase equipment?

No. This kind of expense is not allowed. Any doubts, you can send a message to [inter.coop@embrapii.org.br](mailto:inter.coop@embrapii.org.br).

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## ▶ To whom will the intellectual property of the developed product belong?

The intellectual property must be negotiated between the parties involved, including the companies, the foreign financing agency and the EMBRAPII Unit.

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## ▶ Who should I contact if I have doubts and difficulties?

You can contact the EMBRAPII Unit of your choice or send a message to [inter.coop@embrapii.org.br](mailto:inter.coop@embrapii.org.br).



**EMBRAPII**

Empresa Brasileira de Pesquisa  
e Inovação Industrial